

ebm-papst SEA Announces Change in Country Manager for Indonesia Sales Office

Singapore/Jakarta, 01 March, 2024

ebm-papst, a leading manufacturer of fans and motors headquartered in Mulfingen, Germany is pleased to announce a change in leadership for its Indonesia Sales Office. After a rigorous selection process, we are thrilled to welcome Harmain Said as the newly appointed Country Manager for our Indonesia operations.

Harmain brings a wealth of experience and a proven track record in the HVAC industry. An experienced aftermarket HVAC service operation and sales leader in reputable HVAC companies such as Johnson Controls (YORK), Daikin, and Carrier for the past 10 years, he brings extensive expertise in HVAC energy performance solutions and maintenance. His advocacy for holistic innovations, combining skill-based experience, domain knowledge, and smart tools, positions Harmain as a transformative leader. Armed with a Diploma in Engineering (Electrical) from Medan State Polytechnic and a Bachelor's Degree in Engineering (Electrical) from the University of Mercubuana Jakarta, Harmain is well-equipped to steer our team and propel growth in the dynamic Indonesian market.

As Torang Panjaitan steps down from the role, we express our sincere appreciation for his 15 years of dedicated service and valuable contributions during his tenure with ebm-papst SEA. Torang played a pivotal role in establishing, and growing the Indonesia Sales Office, contributing significantly to building the ebm-papst brand in Indonesia since he joined ebm-papst SEA 15 years ago.

“We thank Torang for his long and strong support as part of the ebm-Papst family and especially for his strong customer focus that we look forward to continuing. It was a pleasure for us that he had been with us and we wish him all the best for his well-deserved retirement“. Said Thomas Schwab, Managing Director, ebm-papst SEA.

In Harmain Said, we have found a leader who shares our commitment to making sustainable and intelligent solutions for a better climate. He will play a pivotal role in advancing our strategic initiatives and fostering strong relationships with our clients and partners in Indonesia.

Singapore Press Office:

Irene Ong
Marketing & Communications Manager
ebm-papst SEA

TEL: +65 6551 3792
Irene.Ong@sg.ebmpapst.com

Group Press Office:

Katharina Loch
Corporate Communications Manager
Deputy Press Spokesperson Group
ebm-papst Mulfingen

TEL: +49 7938 81 8112
katharina.loch@de.ebmpapst.com

PRESS RELEASE

ebmpapst

engineering a better life



Fig. 1: Mr. Harmain Said, Country Manager ebm-papst SEA Pte. Ltd. (Rep Office - Indonesia)

About ebm-papst

The ebm-papst Group, a family-run company headquartered in Mulfingen, Germany, is the world's leading manufacturer of fans and motors. Since it was founded in 1963, the technological leader has set international industry standards with its core competencies in motor technology, electronics, digitalization, and aerodynamics. ebm-papst offers sustainable, intelligent, and tailor-made solutions for virtually every requirement in ventilation and heating technology.

In the 2022/23 financial year, the Group generated a turnover of EUR 2.540 billion. It employs just under 15,000 people at 30 production sites (including in Germany, China, and the U.S.) and in 50 sales offices worldwide. ebm-papst sets the benchmark in almost all sectors, such as ventilation, air conditioning and refrigeration technology, heating technology, information technology, mechanical engineering, intralogistics, and medical technology.

Singapore Press Office:

Irene Ong
Marketing & Communications Manager
ebm-papst SEA

TEL: +65 6551 3792

Irene.Ong@sg.ebmpapst.com

Group Press Office:

Katharina Loch
Corporate Communications Manager
Deputy Press Spokesperson Group
ebm-papst Mulfingen

TEL: +49 7938 81 8112

katharina.loch@de.ebmpapst.com