

ebm-papst SEA Announces Change in Country Manager for Vietnam Sales Office

FOR IMMEDIATE RELEASE

Singapore /Ho Chi Minh, January, 2025

ebm-papst, a leading manufacturer of fans and motors headquartered in Mulfingen, Germany is pleased to announce a change in leadership for its Vietnam Sales Office. After a rigorous selection process, we are thrilled to welcome Mikhail Nosikov as the newly appointed Country Manager for our Vietnam operations.

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Caption (Photo: ebm-papst/ Mikhail Nosikov, Country Manager, Vietnam, ebm-papst SEA Pte. Ltd.)

A driven sales professional, specialising in building and nurturing client relationships, managing large-scale projects, and achieving substantial revenue growth in competitive markets, Mikhail has over 15 years of experience in technical sales, project management, and engineering. He has a proven track record in driving business growth and delivering innovative solutions across diverse industries, including transportation, HVAC, and industrial sectors.

His proven sales success includes the development of truck projects with key clients such as Scania and Volvo in Europe and North America. Under his leadership, the business has seen remarkable growth, increasing turnover from 0 EUR in 2021 to an expected 10 million EUR by 2025. He has also contributed to the expansion of ebm-papst's Russian operations, growing revenue from 1 million EUR to 3 million EUR in four years, and supported multiple key HVAC projects for rail, bus, and truck applications.

Mikhail holds a dual degree in Mechanical Engineering and Economics from Bryansk State Technical University, which has provided him with a strong foundation in both technical and business disciplines.

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With a passion for developing tailored solutions and fostering long-term client relationships, he looks forward to continuously delivering impactful results across global markets.

“In Mikhail Nosikov, we have found a leader who shares our commitment to making sustainable and intelligent solutions for a better climate. He will play a pivotal role in advancing our strategic initiatives and fostering strong relationships with our clients and partners in Vietnam. “Said Thomas Schwab, Managing Director, ebm-papst SEA.

We believe Mikhail and his team in Vietnam – especially Nhat Nguyen Quang, our Sales Manager for Vietnam, will continue to do their best in supporting our customers in their growth journey with tailored and innovative solutions.

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Caption (Photo (left to right): ebm-papst/ Thomas Schwab, Managing Director, ebm-papst SEA Pte. Ltd. /, Mikhail Nosikov, Country Manager, Vietnam/ Vice President Product Management and Strategy APAC & MEA, Andrej Honstein, Senior Vice President, Sales APAC & MEA)

About ebm-papst

The ebm-papst Group, a family-run company headquartered in Mulfingen, Germany, is the world's leading manufacturer of fans and motors. Since it was founded in 1963, the technological leader has set international industry standards with its core competencies in motor technology, electronics, digitalization, and aerodynamics.

ebm-papst offers sustainable, intelligent, and tailor-made solutions for virtually every requirement in ventilation and heating technology. ebm-papst sets the benchmark in almost all sectors, such as ventilation, air conditioning and refrigeration technology, heating technology, information technology, mechanical engineering, intralogistics, and medical technology. In the 2023/24 financial year, the Group generated a turnover of EUR 2.408 billion.

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It employs just nearly 14,000 people at 30 production sites including in Germany, China, and the US, as well as 50 sales offices worldwide.

The logo for ebmpapst, featuring the company name in a bold, blue, sans-serif font.The slogan "engineering a better life" in a white, sans-serif font, set against a blue rectangular background.

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